

CONTRACT AGREEMENT

Date:

I hereby contract with Johntz Presentations to have Megan Johntz perform the following services and deliver the following products:

Name:

Organization:

Company web site:

Contact Person:

Phone Number(s):

Email:

Address:

Event:

Date(s) of Megan's Presentation(s):

Time(s) of Megan's Presentation(s):

Presentation Topic(s):

Estimated Audience Size(s):

Presentation Location(s) and phone number(s):

TRAVEL DETAILS:

- I will book Megan Johntz's travel and lodging through my own company's travel department, or
- I would like Johntz Presentations to book Megan Johntz' travel and lodging, and expect to provide travel reimbursement within _____ days. Receipts for reimbursement should be sent to:

BACK OF THE ROOM SALES: Permitted / Restricted (Please circle)

SERVICES:

Presentations Outside of the Los Angeles Area:

- \$ 4500 up to 6 hours - Full Day
- \$ 4000 up to 3 hours - Half Day
- \$ 3500 up to 90 minutes - Keynote

Presentations In My Backyard (aka: anywhere within a 2 hour drive of Los Angeles.)

- \$ 2900 up to 6 hours - Full Day
- \$ 2700 up to 3 hours - Half Day
- \$ 2500 up to 90 minutes - Keynote

Audience Reinforcement Email:

- \$ 5.50 / recipient
Quantity of Recipients: _____
Choose timing:
 - Daily for 21 Days
 - Weekly for 6 months
 - Monthly for 12 months

Executive Coaching Six-Month Program:

- \$ 9500 / Individual Six-Month System
- \$ 45000 / Team Six-Month System (maximum 10 people)
- Four-hour Initial Consultation via phone or if working with a team, on site scheduled for _____ (Four hours is divided into two sessions each two hours, no more than 5 days apart. In appreciation for scheduling an entire team into one four-hour meeting, the Initial Consultation can be divided into two meetings on two separate day, allowing for only one overnight lodging.)
- Weekly one-hour telephone coaching for the first two months. For teams, all members participate via conference call, Scheduled for _____
- Bi-weekly one-hour telephone coaching sessions for the next four months. Can be structured as a 30 minute telephone session once a week if appropriate. Scheduled for _____
- Two one-hour telephone consults if necessary with strategic people (i.e.: colleagues, subordinates, etc.), scheduled when appropriate.

- One-hour summary close telephone conversation, or if working with a team, on site. Scheduled for _____

Consulting

- 350 / hour
Estimate of direct consulting time involved _____
Estimate of investigation time involved _____ (Megan Johntz will estimate this, and let you know upfront. Actual time will never exceed estimate by more than ten percent without being alerted beforehand.)

Kiersey Personality Type Inventory

- 55/person administered, self-scored, and interpreted for _____ participants

Expert Witness

- 525/hour plus preparation time, travel costs and time, plus court time, actual and waiting.
PLEASE NOTE: If charges have been incurred, and Megan Johntz forms an expert opinion different than your desired opinion, only charges up to that point plus any travel, will be paid to Johntz Presentations. I understand Megan Johntz is not bound to render an expert opinion different from her own clinical opinion, even if under contract to provide expert witness services for me or my company, and she may cancel this contract at the time which she determines she is being asked to change her opinion to suit one party's needs over the other.

Moderator / Facilitator

- 250 / hour plus travel costs and time. Add twenty percent to the time in actual moderation/facilitation, for preparation.

Company or Product Promotions

- 350 / hour plus preparation time and travel costs and time.
Estimate of investigation time involved _____ (Megan Johntz will estimate this, and let you know upfront. Actual time will never exceed estimate by more than ten percent without being alerted beforehand.)

Follow-up Telephone Consult

- \$ 350 / hour for _____ hours.
- With managers or superiors of audience members.
- With audience members.

Effectiveness Feedback Survey

- Free

Compilation of all written feedback from Johntz Presentation's Audience Feedback Forms will be sent to:

- \$ 5.50 / response tabulated. Effectiveness Feedback Survey via email to _____ participants **one month** after presentation. Results after two weeks of return, are compiled and emailed to: _____
- \$ 5.50 / response tabulated. Effectiveness Feedback Survey via email to _____ participants **three months** after presentation. Results after two weeks of return, are compiled and emailed to: _____
- \$ 5.50 / response tabulated. Effectiveness Feedback Survey via email to _____ participants **six months** after presentation. Results after two weeks of return, are compiled and emailed to: _____

PRODUCTS:

Audience Reminder "Pocket PsychTools"

- 1+ \$.25 each Quantity: _____
- 250+ \$.20 each Quantity: _____
- 500+ \$.15 each Quantity: _____
- 1000+ \$.10 each Quantity: _____

Audiotape of Presentation

- 1+ \$15 each Quantity: _____
- 250+ \$14 each Quantity: _____
- 500+ \$13 each Quantity: _____
- 1000+ \$12 each Quantity: _____

Videotape of Presentation

- 1+ \$35 each Quantity: _____
- 250+ \$30 each Quantity: _____
- 500+ \$25 each Quantity: _____
- 1000+ \$20 each Quantity: _____

Reinforcement Post-It Notes

- 1+ \$2.50 each Quantity: _____
- 250+ \$2.40 each Quantity: _____

- 500+ \$2.30 each Quantity: _____
- 1000+ \$2.20 each Quantity: _____

Participant's Manual/Workbook

- 1+ \$4.25 each Quantity: _____
- 250+ \$4.00 each Quantity: _____
- 500+ \$3.75 each Quantity: _____
- 1000+ \$3.50 each Quantity: _____

Hypnosis Reinforcement Audiotape(s)

- 1+ \$15 each Quantity: _____
- 250+ \$14 each Quantity: _____
- 500+ \$13 each Quantity: _____
- 1000+ \$12 each Quantity: _____

THE FINE PRINT

- **100% Guarantee.** If you are unhappy with Megan Johntz's presentation, she will refund her presentation fee in full. This keeps us hoping to fulfill your expectations, and gives new clients peace of mind until they know our quality. Obviously travel costs incurred, and products bought for the audience are not refundable.
- The time you choose is yours; you can create any combination of seminars, breakouts and/or keynote that fits your event needs.
- Travel costs not included, and can be all-inclusive (meaning you get one price up-front, and that price doesn't change), or itemized (you get copies of all travel expenses after the engagement, and reimburse accordingly). Everyone has different preferences, and we'll do either.
- Half Fee is due as a deposit to lock in an engagement date, and will be reimbursed 90% if cancelled less than 90 days prior to engagement, 60% if cancelled less than 60 days prior, and if cancelled 30 days prior or less, deposit is considered non-refundable.
- Panels, Spouse Programs, Public Seminars, and Virtual Seminars all fall under the price point labeled 'Presentations'.
- Audio and Video taping of presentations is only by permission, and all rights remain with Johntz Presentations for duplication and/or re-sale. All audience members agree to be taped. Participant workbooks, information on Post-It Notes and Pocket PsychTools, in Reinforcement emails, in Hypnosis Reinforcement Audiotapes, and in products purchased by contracting company for its audience members are under copyright with Johntz Presentations and Megan Johntz, unless contracted otherwise.

Other negotiated items: _____

I agree to the above contract, and am enclosing the appropriate check for a deposit hold on my desired date(s):

Company Representative Signature:

Printed name:

Date signed:

Fax back to Johntz Presentations, and a signed copy will be

faxed / mailed
(please circle your preference)

to you. Feel free to contact us with any questions. We look forward to working with you!

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